

**STAAH**



**GDS**

**Playbook**





## How does **GDS** Work?

**Global Distribution System** is a reservation platform that connects the travel bookers, suppliers and other travel related services. It communicates **live rates and availability data** to the travel agents and online booking engines for automated transactions.

**GDS** is often used to make reservations for the corporate travel market because it has the ability to present hotels, flights, and car rentals in one simple interface providing convenience for users



# Why is GDS important for **Hotels** having **Corporate Clients** ?

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# Why GDS?

GDS is extensively used by corporates and Govt. entities.



GDS, a unique Channel available for ✓  
Travel agents, the top source for promoting  
your hotel to corporate travellers globally

Over 600,000 Travel Agents worldwide

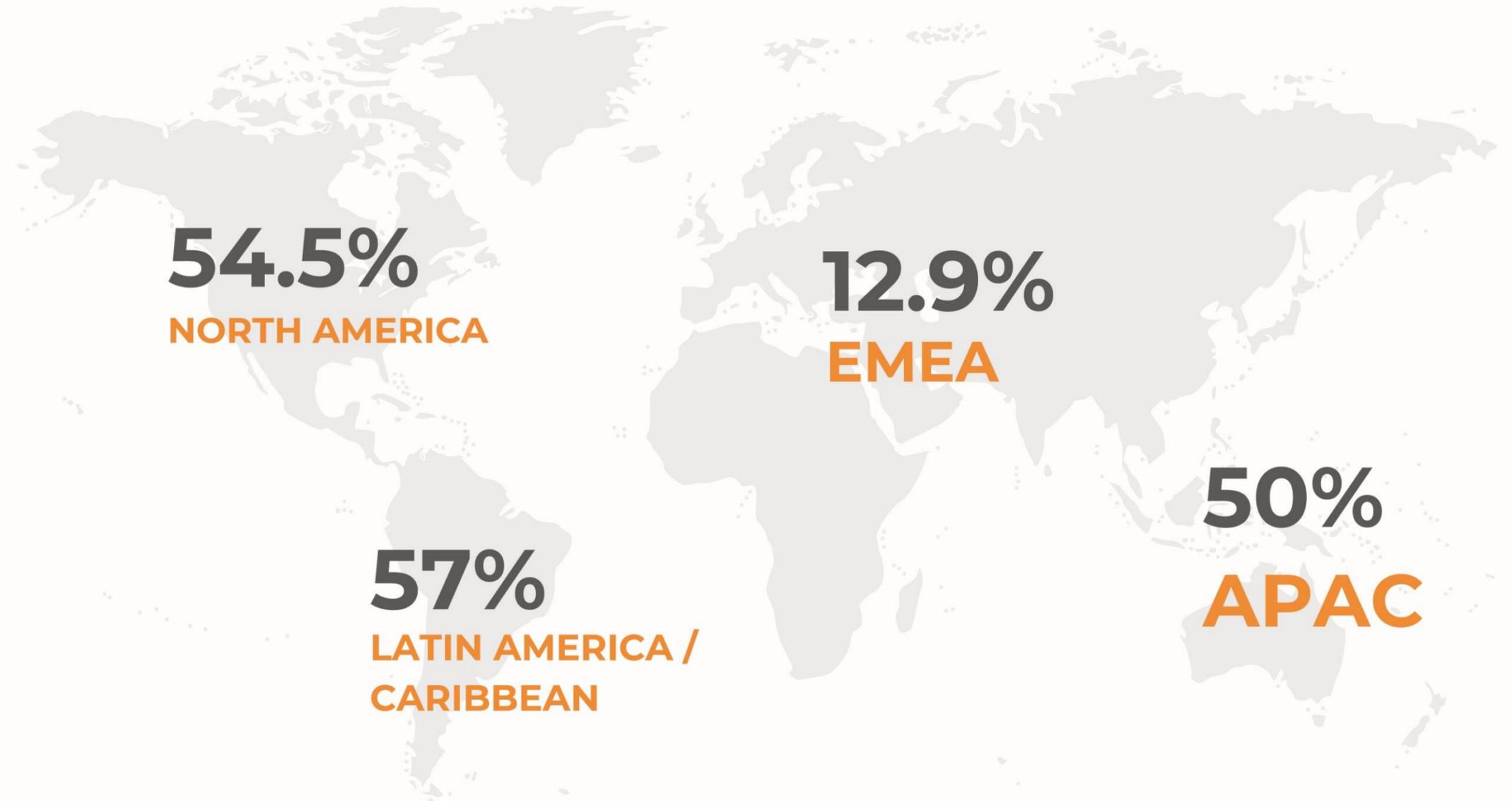
✓ drive bookings for their clients using  
either of the 4 GDS platforms - Sabre,  
Amadeus, Galileo or Worldspan

✓ GDS has the ability to showcase the  
hotels, flights, and car rentals in one  
simple interface, providing convenience for  
users.

# STAAH GDS partnered with Sabre



Sabre GDS  
is used by  
**50%**  
of the travel  
agents worldwide



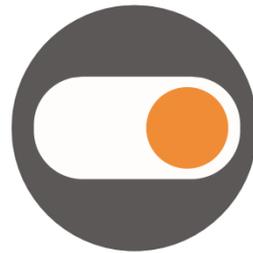
# Why choose **STAAH GDS** for your hotel's **GDS Connectivity**



Direct  
Connectivity  
Searches



XML More  
Returned  
Switch



Rates No DHISCO or  
Pegasus to All GDSs

## STAAH GDS Service offers



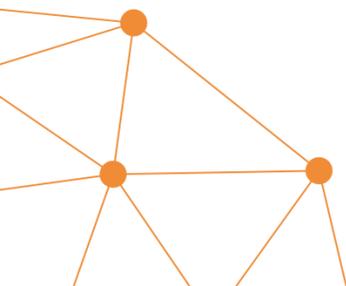
house  
Loading



Resolution in  
Optimization team  
Issues



Expertise Dedicated In-  
GDS Support of Rate



# STAAH GDS

Is an **excellent** GDS Hosting platform, that ensures the GDS listings of its customers match the industry best practices to maximize potential bookings



**Full assistance provided during the setup**



**A full audit of your listing done by our experts before you go LIVE**



**Display rates & availability to maximize GDS reservations.**



**Get the best GDS Rate structures, Cancellation policies and Commission guidance**



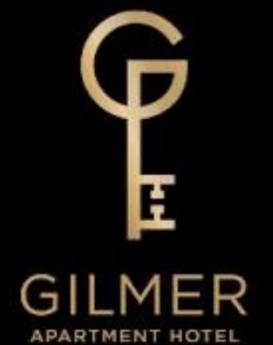
**Amenities and Facilities are loaded to assist the Travel Agents**

# Testimonial

*"We absolutely made the right decision when switching our **GDS provider to STAAH**. Onboarding was easy with great help from John, and ongoing support is great, and the team is always happy to assist. Rates can easily be configured and availability can be closed for specific room types, events and individual negotiated rates."*



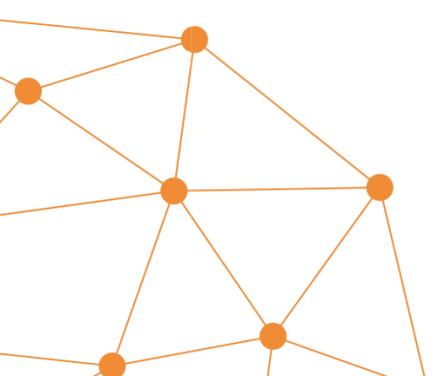
**Steffen Dittrich**  
General Manager



**STAAH GDS connects** with all **4 GDS** across the globe feeding Rates and Availability.

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- STAAH GDS has negotiated with Sabre discounted rates and bonus for selected Consortia participation
- Negotiated rates loaded and audited
- Full service GDS Hosting – STAAH GDS is powered by Sabre.
- STAAH GDS has a dedicated GDS Support team



amadeus

**Sabre**

  
Galileo

  
Worldspan  
by Travelport

**STAAH GDS**  
Powered by Sabre

# FAQs



**If I am already listed on the GDS can I switch to STAAH GDS? YES**

**Should the Hotel GDS rates be commissionable? YES 10% on BAR rates**

**Why should I pay Commission?**

**Travel Agents only earn a living on Commission and will avoid booking you if there is no commission**

**Can STAAH GDS guide me with Consortia participation? YES**

**Is there dedicated GDS support from STAAH? YES**



**STAAH**  **Sabre**<sup>®</sup>

[Find Out More](#)



**15000+**  
Happy Customers

**90+**  
Countries

**350+**  
Integration Partners



[www.staah.com](http://www.staah.com)